

REMUNERATION REPORT FOR THE FINANCIAL YEAR 2022

1 INTRODUCTION

This remuneration report provides an overview of the total remuneration received by each member of the board of directors and the executive management board of Napatech A/S, CVR no. 10109124, for the financial year 2022 and comparative figures for 2019, 2020 and 2021. The Executive Management includes the members of the executive management of the Company registered as such with the Danish Business Authority.

The Report provides an overview of the remuneration awarded to the individual management members during or for the benefit of the financial year 2022 and explains how the overall remuneration is in accordance with the agreed Remuneration Policy.

The remuneration of the Board and Executive Management during the past financial year has been provided in accordance with the remuneration policy of the Company approved by the annual general meeting on April 26, 2022. The remuneration policy is available on the Napatech website on www.napatech.com/investor-relations/corporate-governance. The overall objective of the remuneration is to; attract, motivate and retain qualified members of the Board of Directors and Executive Management Board; to ensure the correlation between management interests and the interests of the company and shareholders, and; to help promote long-term value creation in the company and thus support the company's business strategy and sustainability.

At the Annual General Meeting in April 2023, an updated version of the Remuneration Policy will be presented for approval.



2 BUSINESS PERFORMANCE IN 2022

In 2022, Napatech experienced a difficult year. Challenging market conditions due to the unfolding of the Ukraine crisis and the worries of a coming recession in the US economy resulted in a disappointing year revenue-wise.

While Napatech business, like the global tech industry, has been impacted by the market conditions during the past years, we've made significant investments in our product technology to create a strong foundation for business in market areas that will deliver growth in the coming years.

Despite the many unexpected challenges in 2022, our belief and commitment to succeeding hasn't changed. Napatech has the technology, competitiveness, and, last but not least, some very strong partnerships supporting an amazing pipeline of current and future business opportunities.



3 REMUNERATION TO THE BOARD OF DIRECTORS IN 2022

The purpose of the remuneration structure for the Board of Directors is to be able to attract and retain board members with the desired competencies. In determining the levels, board fees in comparable companies are also considered.

The board members and the Chairman receive a fixed yearly cash amount approved by the annual general meeting. In addition, each sub-committee member receives an additional remuneration of a fixed yearly cash amount of 15% of basic board remuneration per sub-committee membership (e.g. per audit committee, remuneration committee, etc.).

The following fees for the period from the Annual General Meeting in April 2022 to the Annual General Meeting in 2023 were approved at the Annual General Meeting on April 26, 2022:

	Board	Audit Committee	Remuneration Committee
Member	NOK 350,000 or 40,070	NOK 28,500 or 3,262	NOK 28,500 or 3,262
	warrants with a strike	warrants with a strike	warrants with a strike
	price of DKK 0.25	price of DKK 0.25	price of DKK 0.25
Chairman	NOK 350,000 or 40,070	NOK 28,500 or 3,262	NOK 28,500 or 3,262
	warrants with a strike	warrants with a strike	warrants with a strike
	price of DKK 0.25	price of DKK 0.25	price of DKK 0.25

All members of the Board of Directors receive reimbursement of reasonable expenses such as travel and accommodation in relation to board meetings as well as relevant education. Members of the Board not residing in a European Country receive an additional fee when attending board and committee meetings in Europe.

Members of the Board may take on specific ad hoc tasks outside their normal duties for and at the instruction of the Board of Directors. In each such case, the Board of Directors shall determine a fixed fee (e.g. per diem) for the work carried out related to those tasks. In addition, at the Annual General Meeting in April 2022, The Chairman of the Board was granted 114,487 warrants with a strike price of DKK 0.25 for the duties performed since the Annual General Meeting in 2021 and an additional 114,487 warrants with a strike price of DKK 0.25 for the duties performed until the Annual General Meeting in April 2023.

Remuneration of the Board for the financial year 2022							
Name and position	Annual fee DKK	Committee fees DKK	Ad hoc / extra- ordinary DKK	Total DKK			
Lars Boilesen, Chairman	370,108	29,527	1,668,052	2,067,687			
Howard Bubb, Board member	323,096	59,054	-	382,150			
Christian Jebsen, Board member	46,800	7,020	-	53,820			
Thomas Bonnerud, Board member from April 2022	276,084	44,951	-	321,034			
Henry Wasik, Board member until April 2022	47,012	14,104	-	61,116			
Total	1,063,100	154,656	1,668,052	2,885,808			



4 REMUNERATION TO THE EXECUTIVE MANAGEMENT BOARD IN 2022

The remuneration package for members of the Executive Management Board consists of a fixed annual base salary and variable elements consisting of short and long-term incentives. The Board of Directors believes that a combination of fixed and performance-based pay is the best way to attract, retain and motivate the Executive Management Board. In addition to cash-based remuneration, the interests of the Executive Management Board are aligned with shareholders through participation in share-based option programs. In addition, members of Executive Management may receive a pension contribution and other benefits.

The purpose of the fixed basic salary, pension contributions, and other benefits is primarily to provide the individual Executive Board member with a predictable minimum remuneration to be able to attract and retain Executive Management Board members with the desired competencies. This remuneration structure is deemed to be resilient in supporting successful leadership whilst ensuring alignment with shareholder expectations.

Remuneration of the Executive Management for the financial year 2022						
	Ray Sme	ets, CEO¹	Heine Thorsgaard, CFO			
	DKK %		DKK	%		
Fixed basic salary	2,446,232	100%	1,876,693	100%		
Pension contribution	42,624	2%	111,192	6%		
Other benefits	104,453	4%	122,837	7%		
Cash-based bonus scheme	0	0%	694,950	37%		
Share-based remuneration	409,885	17%	450,129	24%		
Total	3,027,864 DKK		4 DKK 3,255,801 DKK			

For the total cash bonus, clawback options are used, so that paid bonuses may be recovered if it is subsequently found that the salary has been paid or earned on the basis of information that is incorrect or does not comply with the guidelines, prepared by the Board of Directors. Claw-back in relation to the cash bonus is possible up to 12 months after the actual payment of the cash-based incentive.

¹ On February 27, 2023, Ray Smets stepped down as CEO of Napatech and was replaced by Henrik Brill Jensen.



5 COMPARATIVE OVERVIEW

The development in the remuneration of the Board and Executive Management over the past three financial years is summarized in the table below.

Financial Performance	2022	2021	2020	2019
Net result before taxes for the Company	-47,013 tDKK	35,969 tDKK	4,166 tDKK	-14,023 tDKK
Net result after taxes for the Company	-51,236 tDKK	40,740 tDKK	9,241 tDKK	-11,064 tDKK
Net result before taxes for the Group	-44,144 tDKK	36,998 tDKK	5,081 tDKK	-14,252 tDKK
Net result after taxes for the Group	-48,259 tDKK	40,228 tDKK	9,595 tDKK	-13,601 tDKK

Yearly Change in Remuneration for Board	2022	2021	2020
Lars Boilesen, Chairman	594%	-1%	-12%
Howard Bubb, Deputy Chairman	116%	4%	-14%
Christian Jebsen, Board member	-67%	N/A	N/A
Thomas Bonnerud, Board member	N/A	N/A	N/A
Henry Wasik, Board member	-65%	4%	-14%
Yearly Change in Remuneration for Executive Management & Company Employees	2022	2021	2020
Executive Management	7%	-27%	6.1%
Average remuneration of Company Employees (FTE)	5%	-5%	-1.8%
Average remuneration of Group Employees within the Napatech Group (FTE)	8%	-11%	0.9%

The financial performance of Napatech was negatively impacted by the decline in revenues and increase in operating costs compared to 2021. Remuneration for the Board of Directors increased in 2022 compared to 2021 due to the new remuneration policy approved on the Annual General Meeting in April 2022. Remuneration for the Executive Management increased 7% from 2021 to 2022 as a result of a strengthened USD and a regulation of the fixed base salary due to higher inflation rates. The average remuneration of the employees in Napatech grew 5% from 2021 to 2022. The growth is reflecting the higher inflation rates.

Comparative figures for 2019, 2020 and 2021 are presented in Appendix A.



6 HOLDING OF SHARES & WARRANTS

Amount of shares and warrants in the Company owned by members of the Board and Executive Management:

	Number of shares 31 Change in December 2022 year, s				Market value Dec 31, 2022	
Board						
Lars Boilesen, Chairman	320,000 -		-	4	,211,200 NOK	
Thomas Bonnerud, Deputy Chairman	-			-		-
Howard Bubb, Board member	101,093			-	1	.,330,384 NOK
Christian Jebsen, Board member	-			-		-
Executive Management						
Ray Smets, CEO	380,000			-	5,000,800 NOK	
Heine Thorsgaard, CFO	-			-		-
Board of Directors	Total number of warrants 1 January 2022	W	umber of varrants ercised in 2022	Number warrant granted in	S	Total number of warrants 31 December 2022
Lars Boilesen, Chairman	-		-	272,30	6	272,306
Howard Bubb, Deputy Chairman	-		-	46,594	ļ	46,594
Thomas Bonnerud, Board member	-		-	46,594	ļ	46,594
Christian Jebsen, Board member	-		-	-		-
Executive Management						
Ray Smets, CEO	1,967,244		-	-		1,967,244
Heine Thorsgaard, CFO	355,000		-	-		355,000



7 SHARE BASED REMUNERATION

Individual members of the Board of Directors and the Executive Management Board may, at the discretion of the Board of Directors, be offered to participate in Share Option Programs. Participating members are entitled to subscribe for a number of Napatech A/S shares at a certain strike price.

Below is an overview of warrants allocated to members of the Board of Directors in 2022 under the Long-Term Incentive Program:

Share-based remuneration	Share-based remuneration of the Board of Directors - 2022								
Name and position	Program	Grant date	No. of warrants	Strike price	Vesting period	Value of award (DKK)			
Lars Boilesen, Chairman	2022	June 29, 2022	114,487	0.25 DKK	Immediate vesting	879,233			
Lars Boilesen, Chairman	2022	June 29, 2022	157,819	0.25 DKK	Fully vested April 30, 2023	1,210,027			
Howard Bubb, member	2022	June 29, 2022	46,594	0.25 DKK	Fully vested April 30, 2023	357,245			
Thomas Bonnerud, member	2022	June 29, 2022	46,594	0.25 DKK	Fully vested April 30, 2023	357,245			

^{*}Proportionally at the end of each calendar month from June 29, 2022, until the earlier of (a) April 30, 2023, or (b) the 2023 ordinary general meeting.

No performance criteria are attached to the warrants granted to the members of the Board of Directors.

No warrants were allocated to members of the Executive Management in 2022.



8 COMPLIANCE WITH THE REMUNERATION POLICY

The remuneration of the Board and Executive Management for the financial year 2022 is consistent with the framework provided by the Remuneration Policy. There has been no deviation or derogation from the framework provided by the Remuneration Policy.



9 STATEMENT OF THE BOARD OF DIRECTORS

The Board of Directors has today considered and adopted the Remuneration Report of Napatech A/S for the financial year 2022.

The Remuneration Report has been prepared in accordance with section 139 b of the Danish Companies Act.

The Remuneration Report is submitted to the General Meeting for an indicative vote.

Søborg, March 23, 2023

Board of Directors

Lars Boilesen, Chairman

Howard Bubb

Thomas Bonnerud



APPENDIX A: COMPARATIVE FIGURES FOR 2019, 2020 and 2021

Remuneration of the Board for the financial year 2021							
Name and position	Annual fee Commi DKK fees DKK DKk		Ad hoc / extra- ordinary DKK	Total DKK			
Lars Boilesen, Chairman	273,295	24,813	-	298,108			
Howard Bubb, Deputy Chairman	136,648	40,317	1	176,964			
Henry Wasik, Board member	136,648	40,317	-	176,964			
Christian Jebsen, Board member	136,648	24,813	-	161,460			
Total	683,238	130,258	-	813,496			

Remuneration of the Board for the financial year 2020							
Name and position	Annual fee DKK	Committee fees DKK	Ad hoc / extra- ordinary DKK	Total DKK			
Lars Boilesen, Chairman	262,546	39,382	-	301,928			
Howard Bubb, Deputy Chairman	131,270	39,382	-	170,652			
Henry Wasik, Board member	131,270	39,382	1	170,652			
Christian Jebsen, Board member	-	-	-	-			
Bjørn Erik Reinseth, Board member until April 2020	63,012	14,451		63,012			
Total	573,557	132,687	-	706,244			

Remuneration of the Board for the financial year 2019							
Name and position	Annual fee DKK	Committee fees DKK	Ad hoc / extra- ordinary DKK	Total DKK			
Lars Boilesen, Chairman	262,791	78,837	-	341,628			
Howard Bubb, Deputy Chairman	152,840	45,852	-	198,692			
Henry Wasik, Board member	152,840	45,852	-	198,692			
Bjørn Erik Reinseth, Board member	146,686	44,006	-	190,692			
Lars Thoresen, Board member until April 2019	36,051	10,815	-	46,866			
Christian Jebsen, Board member from April 2019	-	-	-	-			
Total	751,208	225,362	-	976,570			

In 2019 two board members received in total an additional DKK 205 thousand as part of consultancy contracts.



Remuneration of the Executive Management for the financial year 2021						
	Ray Smets, CEO		Heine Thors	gaard, CFO		
	DKK %		DKK	%		
Fixed basic salary	2,125,554	100%	1,753,799	100%		
Pension contribution	36,492	2%	103,680	6%		
Other benefits	88,578	4%	101,606	6%		
Cash-based bonus scheme	0	0%	648,000	37%		
Share-based remuneration	529,548	25%	496,394	28%		
Total	2,780,173 DKK		2,780,173 DKK 3,103,479 DKK			

Remuneration of the Executive Management for the financial year 2020							
	Ray Sm	ets, CEO	Heine Thorsgaard, CFO				
	DKK	%	DKK	%			
Fixed basic salary	2,097,881	100%	1,660,219	100%			
Pension contribution	37,245	2%	99,613	6%			
Other benefits	191,699	9%	116,246	7%			
Cash-based bonus scheme	2,058,296	98%	810,000	49%			
Share-based remuneration	902,931	43%	123,747	7%			
Total	5,288,053 DKK		5,288,053 DKK 2,809,825 DKK				

Remuneration of the Executive Management for the financial year 2019									
	Ray Smets CEO		Heine Thorse CFO (period: n	9	Henrik Brill Jensen COO (period: jan-oct)				
	DKK	%	DKK	%	DKK	%			
Fixed basic salary	2,101,129	100%	289,634	100%	1,741,860	100%			
Pension contribution	37,353	2%	16,227	6%	98,596	6%			
Other benefits	204,970	10%	19,373	7%	128,107	7%			
Cash-based bonus scheme	2,001,076	95%	135,000	47%	413,333	24%			
Share-based remuneration	418,759	20%	11,851	4%	15,612	1%			
Total	4,763,287 DKK		472,085 D	KK	2,397,508 DKK				



Remuneration of Company Employees								
	Group				Company			
DKK′000	2022	2021	2020	2019	2022	2021	2020	2019
Wages and salaries	85,575	78,651	86,490	89,926	60,125	55,246	57,428	61,725
Defined contribution schemes	3,779	3,413	3,933	3,923	3,428	3,075	3,545	3,550
Share-based payment expense	5,674	3,107	2,347	1,635	4,665	2,023	771	569
Social security costs	3,883	3,578	3,438	3,507	594	542	452	530
Total employee benefits expense	98,911	88,749	96,208	98,991	68,812	60,886	62,196	66,374
Board remuneration	2,886	813	706	977	2,886	813	706	977
Employee benefits expense excl board rumeration	97,395	87,936	95,502	98,014	65,926	60,073	61,490	65,397
Average number of employees	82	81	78	81	67	64	62	65
Average remuneration of Employees	1,171	1,086	1,224	1,210	984	939	992	1006

Share-based remuneration of the Executive Management - 2021							
Name and position	Program	Grant date	No. of warrants	Strike price	Vesting period	Value of award (DKK)	
Heine Thorsgaard, CFO	2021	May 5, 2021	100,000	19.70 NOK	4 years	1,106,527	

No performance criteria are attached to the warrants granted to the members of the Executive Management Board in 2021.

Share-based remuneration of the Executive Management - 2020							
Name and position	Program	Grant date	No. of warrants	Strike price	Vesting period	Value of award (DKK)	
Ray Smets, CEO	2020	May 30, 2020	500,000	4.18 NOK	4 years	1,082,135	
Heine Thorsgaard, CFO	2020	May 30, 2020	100,000	4.18 NOK	4 years	216,427	

150,000 of the 500,000 warrants granted to Ray Smets in 2020 are subject to the achievement of certain strategic objectives. No performance criteria are attached to the rest of the warrants granted to the members of the Executive Management Board.



Share-based remuneration of the Executive Management - 2019							
Name and position	Program	Grant date	No. of warrants	Strike price	Vesting period	Value of award (DKK)	
Ray Smets, CEO	2019	July 24, 2019	133,756	5.0 NOK	2 years	64,866	
Ray Smets, CEO	2019	July 24, 2019	133,488	1.89 NOK	2 years	89,926	
Ray Smets, CEO	2019	July 24, 2019	800,000	1.5 NOK	4 years	561,276	
Heine Thorsgaard, CFO	2019	July 24, 2019	100,000	1.5 NOK	4 years	70,160	

No performance criteria are attached to the warrants granted to the members of the Executive Management Board in 2019.